

# *The San Antonio Defense Technology Cluster (DTC)*



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*Presented by:*  
**Mr. Scott Gray**  
*Chairman, Defense Technology Cluster*  
**Vice President, J.M. Waller Associates, Inc.**



# *Defense Technology Cluster*

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*The purpose of the DTC is to accelerate the growth and success of existing Defense Technology firms, and to support the growth of new Defense Technology firms in the San Antonio region.*





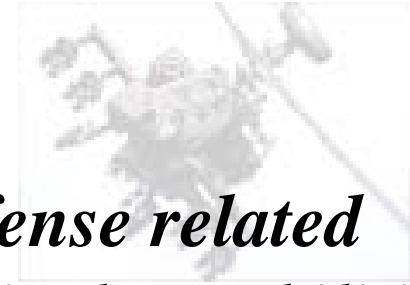
## *What is it?*

*The Defense Technology Cluster serves as the primary source for leveraging information, assets and resources to provide solutions for Department of Defense, Homeland Security, and other defense related requirements and for facilitating the transfer of those solutions to the commercial markets.*



## *Awareness.....*

*The DTC creates awareness within defense related government organizations of the technical capabilities available in the San Antonio region for defense and technology entities and promotes the generation of revenue for these companies and the creation of jobs within the region.*





## *Vision.....*

*Our vision is to create a cooperative and collaborative broad based, active and meaningful environment to foster the creation, recognition, growth, and support of DTC companies amongst San Antonio's business, government, academic and community resources.*



## *Recognized Source.....*

*The Defense Technology Cluster seeks to become the recognized source for information and resources on the talent and capabilities of firms in the greater San Antonio area available to support defense technology requirements (including military operations and sustainment) and for fostering collaboration to create jobs and wealth for the region.*

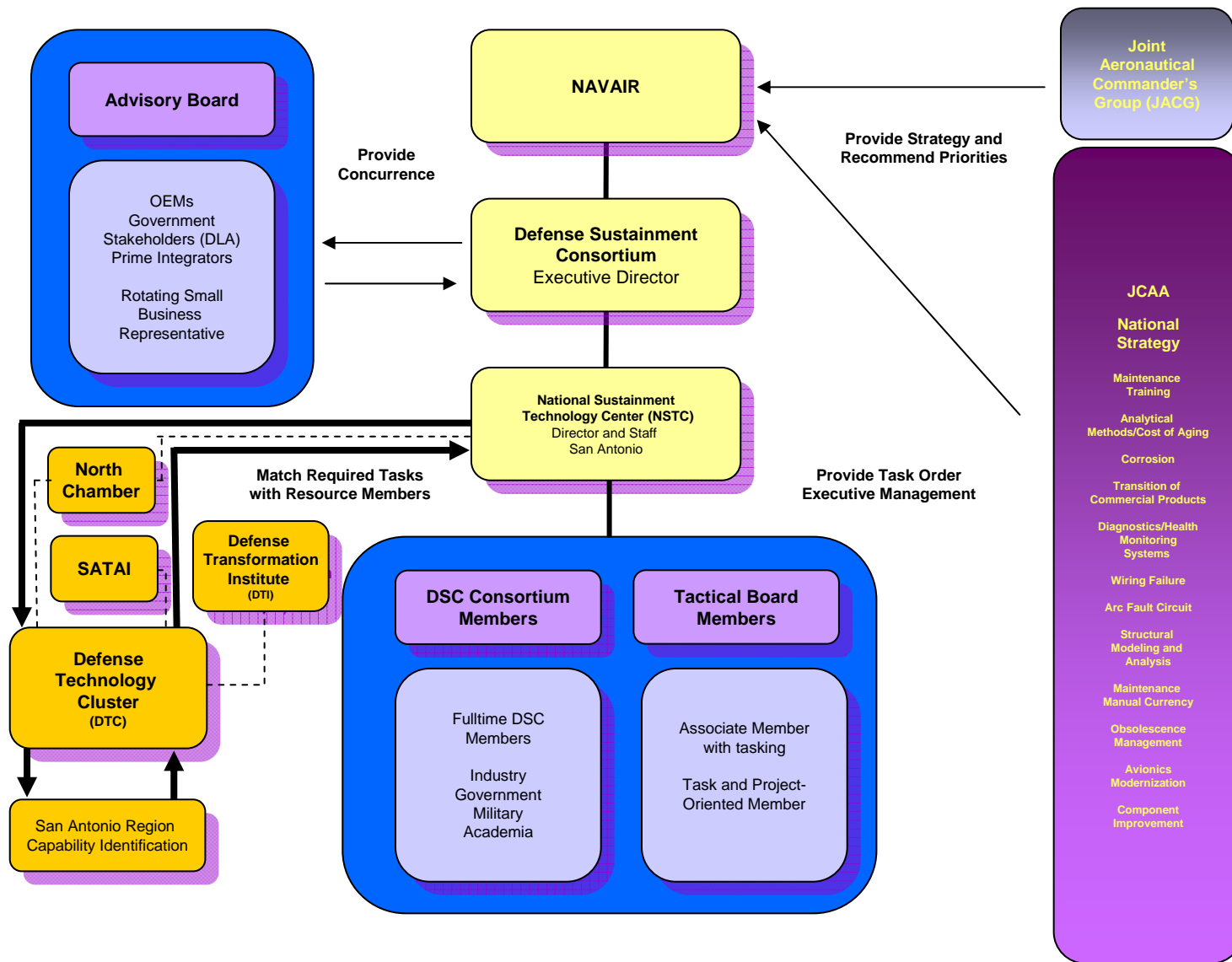


# Goals

- *Proactively attract defense technology (DT) work to the San Antonio region.*
- *Provide a conduit of information concerning capabilities to interested entities.*
- *Create an awareness within defense related government organizations of the technical capabilities available in the San Antonio region*
- *Revenue Generation for DT related Companies in San Antonio*
- *To be the “one stop shop” for DT Solutions utilizing San Antonio region resources*

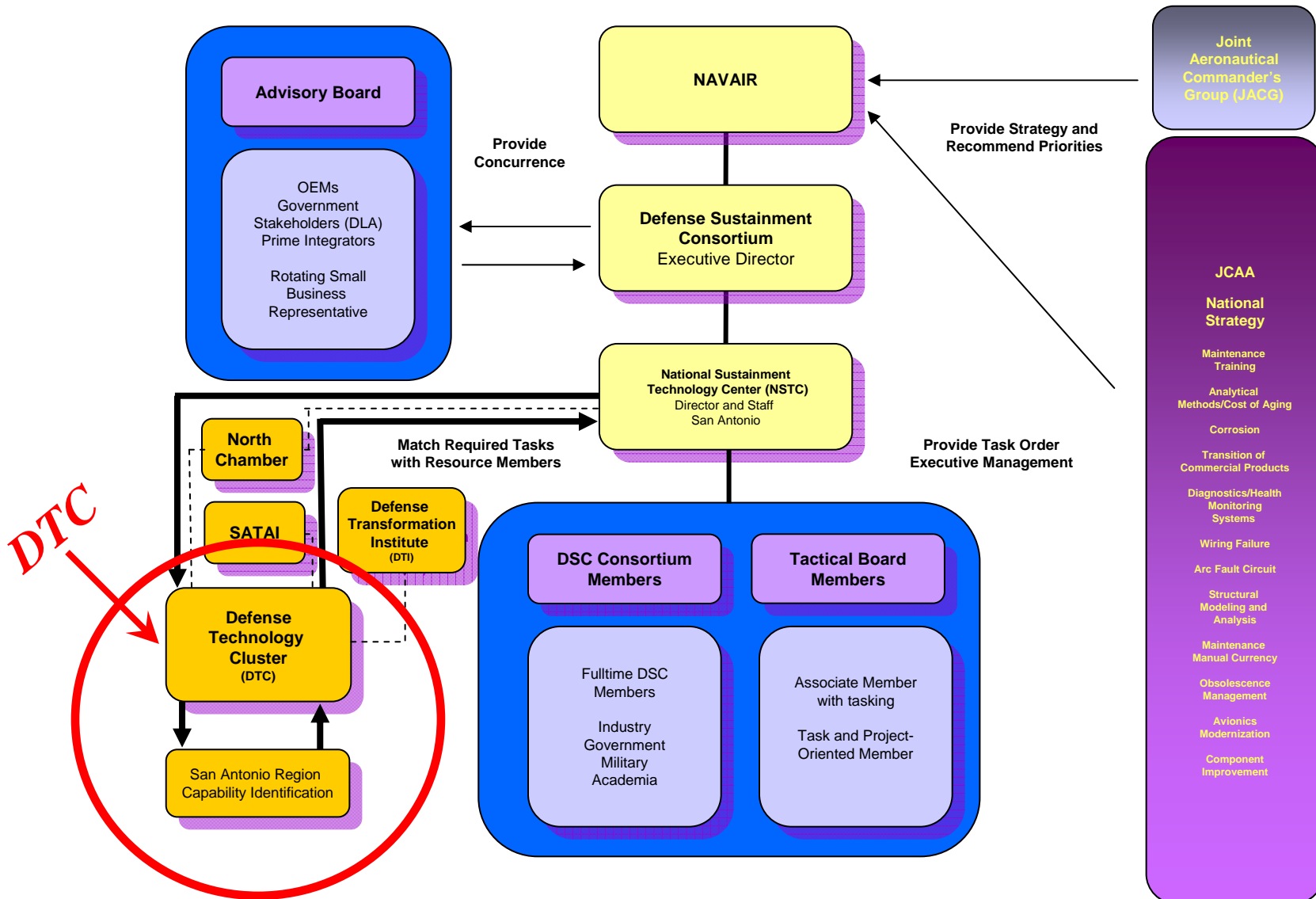


# Interaction Scenario





# Interaction Scenario





# Relationships



*Mr. Bob Ernst*

**Defense Sustainment Consortium**



*Mr. Dale Karaker*



*Mr. Tony Vaticalos*



*Mr. Scott Gray*



*Mr. Steve Waters*



*Hon. Nelson Wolff*



# *Membership Criteria*

- ***Who can join:***
  - *Any company or organization or group that is interested in participating*
- ***What does it cost?***
  - *There is a nominal \$50 Fee to cover the cost of DSC Membership*
- ***What do you have to do?***
  - *Complete a DTC Membership Form and send to the Chairman*
  - *Complete a TCAT (Capability) Package and submit*



# Partial Listing of DTC Companies and Related Organizations



Defense Sustainment Consortium





# *Contact Information*



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